



A DYNAMIC BUSINESS PARTNER

PRODUCT BROCHURE

EDITION 2025 / 2026

— VIETNAM → JAPAN · B2B SUPPLY

# SEA SALT & VIETNAMESE AGRICULTURAL PRODUCTS

An import-export house working between Vietnam and Japan. Industrial and food-grade sea salt is our lead line; fresh, frozen and dried produce, seafood, nuts, coffee and packaging materials ship under the same sourcing and inspection process.

## Sea salt — HS 2501

De-icing, water treatment, industrial and food use

## Fresh fruit & vegetables

Mango, passion fruit, dragon fruit, durian, avocado and more

## Frozen & dried produce

IQF fruit and vegetables, dried fruit, ginger, spices

## Seafood, nuts, coffee, packaging

Shrimp, squid, cashew, macadamia, arabica coffee, chocolate-coated fruit, FIBC bags



# A Vietnam–Japan trade bridge, not simply a salt trader.

DBP Trading Investment Consulting Co., Ltd. is an import–export house connecting Vietnamese factories and farms with Japanese buyers — salt, fresh and processed produce, seafood, nuts, coffee and packaging materials. We source directly from producers, negotiate specifications on your behalf, control quality before loading, and stay with the order through logistics and after-sales. Our founder lived and worked in Japan for seven years, so documentation, communication and follow-up are handled the way Japanese buyers expect them to be.

**01****Japanese business culture from the inside**

Seven years living and working in Japan. Keigo-level correspondence, precise specification sheets, no surprises.

**02****Direct from the factory**

Salt is bought at source, not through layers of brokers — so price, grain size and moisture stay under our control.

**03****Support across the whole order**

Sample, specification, contract, inspection, shipping documents and after-sales — one responsible counterpart.

**HOW WE WORK — TRUST****T****Trust**

We keep what we commit to, in writing.

**R****Respect**

For your standards, culture and time.

**U****Understanding**

We ask before we quote.

**S****Support**

We do not disappear after shipment.

**T****Tenacity**

Difficult issues are followed to the end.

# Natural Refined Sea Salt

100% natural sea salt · HS 2501 · Origin and manufacture: Vietnam

BASIC SPECIFICATION

|                    |                                                               |
|--------------------|---------------------------------------------------------------|
| Product name       | Natural Refined Sea Salt                                      |
| Ingredient         | 100% natural sea salt                                         |
| NaCl               | ≥ 95%                                                         |
| Moisture           | ≤ 3% or ≤ 6% (buyer's choice)                                 |
| Grain size         | ≤ 1.0 mm or ≤ 0.5 mm                                          |
| Foreign impurities | ≈ 0% — nylon, metal, hair, dust absent                        |
| GMO status         | Non-GM raw material, no GM cross-contamination                |
| Shelf life         | 24 months                                                     |
| Storage            | Cool, dry place below 60% humidity, away from direct sunlight |

SENSORY

|            |                                      |
|------------|--------------------------------------|
| Colour     | Light white to crystal white         |
| Appearance | Coarse grain, free flowing           |
| Odour      | Characteristic of the product        |
| Taste      | Salty, characteristic of the product |



Refined sea salt, ready for bagging.

LABORATORY PARAMETERS

| CRITERIA                   | UNIT  | TEST METHOD                           | RESULT       |
|----------------------------|-------|---------------------------------------|--------------|
| Calcium (Ca)               | %     | TCVN 3973:1984                        | 0.2% ± 0.3   |
| Magnesium (Mg)             | %     | TCVN 3973:1984                        | 0.10% ± 0.3  |
| Sulfate (SO <sub>4</sub> ) | %     | TCVN 3973:1984                        | 0.7% ± 0.3   |
| Water-insoluble matter     | %     | TCVN 3973:1984                        | Not detected |
| Iodine                     | %     | TCVN 3973:1984                        | Not detected |
| Lead (Pb)                  | mg/kg | QUATEST3 1096:2023 (ref. AOAC 973.35) | Not detected |
| Cadmium (Cd)               | mg/kg | QUATEST3 1095:2023 (ref. AOAC 973.35) | Not detected |
| Arsenic (As)               | mg/kg | TCVN 8427:2010                        | Not detected |
| Mercury (Hg)               | mg/kg | QUATEST3 1096:2023 (ref. AOAC 971.21) | Not detected |
| Copper (Cu)                | mg/kg | QUATEST3 1113:2023 (ref. AOAC 999.11) | Not detected |

Values are typical results from accredited third-party testing. A certificate of analysis for the actual lot is issued with each shipment; specifications can be adjusted to your standard on request.

# Specified for winter road de-icing — and for industry year-round.

## Road de-icing

Free-flowing coarse grain with water-insoluble matter not detected — spreads evenly and leaves minimal residue on road surfaces.

## Water treatment & softening

Consistent NaCl above 95% with low Ca, Mg and SO<sub>4</sub>, and heavy metals not detected in third-party testing.

## Industrial processing

Tanning, dyeing, animal mineral feed and general chemical use — grain size and moisture set to your process.

## Seasonal stockpiling

24-month shelf life in dry storage, so volume can be secured ahead of the winter season rather than during it.

## PACKING OPTIONS

|                       |                        |
|-----------------------|------------------------|
| PP / PE bag           | 25 kg or 50 kg         |
| PE-lined jumbo bag    | 500 kg or 1,000 kg     |
| Marking & palletising | To buyer's instruction |

## HANDLING

Handle carefully to minimise dust generation. Provide adequate ventilation and avoid contact with eyes and skin.

## HOW TO PROCEED

1. Send us your required grain size, moisture and annual volume.
2. We return a certificate of analysis and a written quotation.
3. Free sample is shipped for your laboratory approval.
4. Contract, inspection before loading, shipment, documents.

Prices, Incoterms and lead time are quoted per enquiry, based on grain specification, packing and destination port.

## QUALITY ASSURANCE ON EVERY SHIPMENT

### Certificate of analysis per lot

Third-party laboratory results issued for the actual shipped lot, not a generic sheet.

### Inspection before loading

Grain, moisture and packing are checked at the factory; photos are sent before the container leaves.

### Non-GMO declaration

Raw material is not derived from GM material and is protected from GM cross-contamination.

# Fresh fruit and vegetables from Vietnamese farms.

Alongside salt we ship fresh produce to Japanese importers, wholesalers and food manufacturers. We work with farms with many years of export experience, so volume, grade and harvest window are agreed before the season starts — not after the order.



MANGO



PASSION FRUIT



DRAGON FRUIT



DURIAN



AVOCADO



PAPAYA

## FULL FRESH RANGE

|               |                     |              |               |              |
|---------------|---------------------|--------------|---------------|--------------|
| AVOCADO       | MANGO               | DURIAN       | GUAVA         | PINEAPPLE    |
| PASSION FRUIT | LIME                | LONGAN       | RAMBUTAN      | BANANA       |
| DRAGON FRUIT  | PURPLE DRAGON FRUIT | SOURSOP      | JACKFRUIT     | PAPAYA       |
| WATERMELON    | MELON               | BITTER MELON | CHILLI        | SWEET GOURD  |
| OKRA          | TARO                | SWEET POTATO | PURPLE YAM    | BABY CORN    |
| BELL PEPPER   | MUSHROOM            | TOMATO       | CHERRY TOMATO | CORN         |
| PUMPKIN       | LEMONGRASS          | LOTUS ROOT   | GINGER        | COCONUT MEAT |

# Coffee, chocolate-coated fruit and processed produce.



## Vietnamese specialty coffee

Arabica from our own farm at Dau Dat — sold as “Vietnam Fusion” drip bags, whole bean and ground. Tasting note: chocolate, fruity, round. Retail boxes, café packs and OEM packing to your brand.



## Chocolate-coated fruit

Mango, banana and strawberry — bites and sticks coated in dark or milk chocolate. Frozen and ambient formats, bulk or retail packing designed for convenience-store and gift channels.

## Frozen & IQF

IQF mango, pineapple, banana, passion fruit purée; frozen okra, taro, sweet potato, purple yam, lotus root, baby corn.

## Dried fruit & spices

Dried mango, jackfruit, banana, mixed dried fruit; fresh and dried ginger, lemongrass, chilli — with or without added sugar.

## Seafood & nuts

Frozen shrimp and squid; Binh Phuoc cashew, Highland macadamia and almond, raw or roasted.

## Packaging materials

Kraft and OPP tape, jumbo FIBC bags — including the bags your salt ships in.

## Certified production

Partner facilities for salt and agricultural products operate under food-safety and quality management certification. Certificates are issued per shipment on request.



## One supplier relationship, several product lines

Salt, produce and packaging can be quoted, inspected and shipped under the same contract and the same contact person.

**ASK FOR A COMBINED QUOTATION**



A DYNAMIC BUSINESS PARTNER

TRUST. GROW. CONNECT.

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